



Win-Win Performance Appraisals: What to Do Before, During, and After the Review to Get the Best Results for Yourself and Your Employees: What to Do Before, During and After the Review

Lawrence Holpp

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Win-Win Performance Appraisals gives you the knowledge, insight, and tools to transform every performance review from a painful, one-hour “sit down” into a collaborative process for achieving long-term goals.

GET ALL THE INSIGHT, TIPS, AND TACTICS TO:

- Align objectives with corporate strategy
- Write unbiased, productive evaluations
- Hold face-to-face reviews focused on moving forward —not looking back
- Avoid possible legal pitfalls
- Conduct follow-up reviews that benefit you and your employee



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